67,402; 5-1-81

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

May 1, 1981

0981 Flavorings (Thailand). Buyer needs vanilla flavor concentrate for margarine, 1,000 kilograms; peanut flavors for margarine, 1,000 kilograms. Initial request for above made in October 1980 but buyer received no reply. Contact: Thanu Tibsamai, Admin. Mgr., Nguan Huat Industry Co., Ltd., 100 Tae Parak Road, Samrong Nua, Samutprakarn, Thailand. Cable: GOLDCUP. Phone: 394-1796 AND 394-1243.

0982 Sweet corn seed, avocado plants (Thailand). Company would like technical help and financing for various agriculture projects in the Chiang Mai area of Thailand (Northern Thailand). Production plans include imports of U.S. sweet corn seed and young avocado plants. Contact: Miss K. Boonwong, Director, Boonwong Overseas Company Limited, P.O. Box 4-143, Bangkok, Thailand.

0983 Rice (England). Wants 20,000 tons, parboiled, four percent broken, in 100 lb. bags. Delivery within three months. Quote: C&F Lagos. Bank ref: American Express International Banking Corp. Contact: Leslie B. Partos, Arlinglade Developments, Ltd., 24 Ambika House, 9/11 Portland Place, London W1, England. Telex: 27257. Phone: 01-580-7773.

0984 Rattlesnake meat (Belgium). Belgian restaurant owner interested in importing rattlesnake meat. Contact: J. Forsyth, Kanunnikenstraat 9, B-2020 Antwerp, Belgium. Phone: 02/37.26.06.

0985 Industrial alcohols (Norway). Wants isopropyl alcohol M-ethyleneglycol, lots of 300 m/t and tank containers of about 20 m/t, technical, virgin-grade, bulk/tanks (returnable). Delivery August/December 1981. Quote: CIF, Oslo. Company wishes establish permanent business relationship with producer. Bank ref: Bergen Bank A/S, Oslo. Contact: Ernst Kobro Jr., Kobro & Co. A/S, P.O. Box 5295 - Maj., N-Oslo 3, Norway. Telex: 18853 KOBRO N. Phone: (2) 60 44 90.

0986 Apples (Egypt). Wants 10,000 cartons, 80 percent Double Red Extra Fancy, and 20 percent Golden Delicious. Extra Fancy, No. 1, 42 lbs/ctn. Phytosanitary certificate required. Quote: CIF Alexandria. Bank ref: Egypt Credit Suez Bank. Contact: Talaat Hussein, East for Investment and Trading, 4, El Diwan Street, Garden City, P.O. Box ~~252 Cairo, Egypt.~~ Telex: 93782 TALAT-UN. Phone: 20340/22503.

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Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

0987 Poultry joint venture (Nigeria). Nigerian company with a 25-acre farmland presently unused is interested in a joint venture with a U.S. company to produce and manage an integrated poultry farm. The land is some 25 miles outside Lagos - post facilities and good road outlet are available. Bank loan is assured. Bank ref: Arab Bank, Apapa. Contact: Alhaji Sehu Ahmadu Bello, Italo (Nig.) Products Co., 4, Lisabi Street, Suru-Lere, P.O. Box 1720, Lagos, Nigeria.

0988-0989 Sugar, evaporated milk (Nigeria). Cube sugar, 600,000 cartons per year (container delivery) refined, 600 G Brut, 475 gm. net, in packets and cartons; granulated sugar, 600,000 bags per year, refined, very sharp, in 50 kg. jute bags; evaporated milk, 600,000 cartons/boxes, top quality, 6 oz. cans, 96 to carton. Delivery 45 days maximum from date of settlement of terms. Labels to be attached on the goods as follows: X. PHIIO-NL-PSN-01-81, or Philadelphia International Industry Company (Nig.) Ltd. Quote: C&F. Bank ref: Savannah Bank of Nigeria Ltd., Broad Street, Lagos. Contact: Timothy Okafor Umejei Molokwu, Philadelphia International Industrial Co. (Nig.) Ltd., 153-B Akerele Extension, P.O. Box 2207, Suru-Lere, Lagos, Nigeria. Cable: PHILADELPH, LAGOS.

0990-0992 Chicken vienna sausage, pulses, lentils (England). Wants to buy chicken vienna sausage, 48 X 40 cans; red beans; lentils; chick peas; black eye peas. Twenty foot containers. Beans in 100 lb. jute bags. Quote: CIF Port of Spain, Trinidad. Contact: Janet English, Guthrie Booker Merchants International, Ltd., The Adelphi, John Adam Street, London WC2N 6BD, England. Telex: 915227. Cable: CAMBACAR, LONDON WC2. Phone: 01 930 4041.

0996-0997 Oilseeds (France). Interested in large quantities of cottonseed and other oilseeds for oil manufacturing (for consumption use), certificate of origin required, prices must include commission of the broker. Bank ref: Credit Du Nord in Bordeaux (33000). Contact: P. Coutau-Begarie, Broker, Coutau-Begarie, 8, Impasse Clemenceau, B.P. 22, 33029 Bordeaux Cedex, France. Telex: 560 853 AFTOM. Cable: AFTOM BORDEAUX. Phone: (56) 48.55.17.

0998-0999 Wheat, corn (Nigeria). Wants to buy wheat, #2 H.R.W. & H.R.S. bulk shipments; and yellow corn #3 Yellow, 50 kg. bags. Quantity: 10,000 tons every two weeks. Delivery as soon as possible. Quote: C&F Port Harcourt. Bank ref: U.B.A. and Co-Operative Bank, Owerri. Contact: C.O. Nwanguma, Apex Associates, P.O. Box 1792, Owerri, Imo State, Nigeria.

1000 Agricultural joint venture (Nigeria). Nigerian agricultural company presently producing palm produce, cocoa, rice and poultry has acquired another 200 acres of land for agro-based industry such as rice and poultry. Wishes to collaborate with a U.S. company on a joint venture equity share basis. Bank ref: Cooperative Bank Umuahia. Interested U.S. company should contact: Joseph Ebeleagu, General Manager, Ebeleagu and Sons Farm Estate Ltd., Ndi Ebeleagu Abam, Via Bende, Care of Ozu Abam P.O., Imo State, Nigeria.

1001 Rice (Nigeria). Wants 10,000 mt. long grain, parboiled, 4 percent broken, 50 kilo double jute bags. Delivery as soon as possible. Quote: C&F Apapa. Bank ref: Bank of Credit and Commerce, Oke-Bola, Ibadan, Nigeria. Contact: Chief A.F. Kolawole, AFKO Enterprises, P.O. Box 4444, G.P.O. Ibadan, Oyo State, Nigeria.

1002-1003 Edible oils (Venezuela). Interested in large quantities of edible oils (peanut, cotton, sesame, others), 99 percent of purity USP, in bulk in big tanks. Wants quotations. Phyto and origin certificates required. Quote: CIF La Guaira Freeout. Bank ref: Banco Del Caribe, Banco De Comercio. Contact: J. F. Ossa, General Manager, Inversiones Los Andes Ca "Inverlosa", Edificio Phelps, Av. Urdaneta, Veroes A Ibarras, Piso 5, Ofic. 503/4, Caracas, Venezuela. Telex: 22696. Cable: INVERLOSA. Phone: 81-16-54/82-59-74.

1004-1005 Beef hanging tender, frozen eggs (Japan). Wants to buy (A) beef hanging tender and outside skirt; (B) Frozen liquid eggs - the yolk and the white mixed and/or separated. About 10 m/t for each item as trial shipment. Specific information required. (A) - Appropriate packaging for export by surface shipment. (B) - Packed in cans for institutional use. Immediate delivery. Quote: FOB, C&F and/or CIF. Bank ref: Dai-Ichi Kangyo Bank Shiba Branch and Mitsui Bank, Mita Branch, Tokyo. Contact: Jugoro Kawagishi, Inter Pacific Affiliates (Japan) Co., Ltd., c/o Freund Mita Bldg., 2-14-5, Mita, Minato-Ku, Tokyo, Japan. Telex: 2425090 IPAJPN N. Cable: AUGUSTMOON TOKYO. Phone: (03) 455-8461.

1006 Potato flour (Japan). Wants about 22,000 lbs. per 20 foot-container, sample (about 10 kgs.) and analysis table required. Buyer willing to pay for sample and incidental charges. Packed in appropriate bags or carton - 22 lbs. to a bag or carton. Immediate delivery. Quote: FOB West Coast. Bank ref: Sanwa Bank Yotsuya Branch and Fuji Bank Tsukiji, Branch, Tokyo. Contact: Kawao Okano, Fuji Trading Co., Ltd., c/o Hirata Bldg., 4-14-6, Ginza, Chuo-Ku, Tokyo, Japan. Telex: 2523256 KOTRAK J. Cable: KOOTRAKK, TOKYO. Phone: (03) 543-3171.

1007 Cattle feed, institutional foods (Japan). Wants 10 mt. of cattle feed, and one mt. each of honey powder, bakery salt, flavored split peanuts, and dough stabilizer as trial shipments. Peanuts must be roasted and seasoned with salt. Specific information required. Appropriate packaging for export by surface shipment (institutional use). Immediate delivery. Quote: C&F. Bank ref: Dai-Ichi Kangyo Bank, Main Office, Tokyo. Contact: Yasuhito Ohkawa, Kikkawa Shoji Co., Ltd., c/o Toranomon Jitsugyo Kaikan Bldg., 1-1-20, Toranomon, Minato-Ku, Tokyo, Japan. Telex: J 26257 KIKKASHO. Cable: "KIKKAWASHO". Phone: (03) 503-6691.

1008-1009 Onions, garlic (Venezuela). Wants onions, round, large, white, 5-8,000 mt., 25/50 kg. bags. Brown garlic, 100,000 kgs. per order, U.S. 1, Superflower, flower and first, bundles of 10 kgs. (wood). Wants quotations. Phyto & origin certificates required. Quote: CIF La Guaira. Bank ref: Banco Del Caribe, Banco De Comercio. Contact: J. F. Ossa, General Manager, Inversiones Los Andes C.A. "Inverlosa", Edificio Phelps, Av. Urdaneta, Veroes A Ibarras, Piso 5, Oficinas 503/4, Caracas, Venezuela. Telex: 22696 INVERLOS. Cable: "INVERLOSA". Phone: 811654/825974.

1010 Wooden poles (England). Class No. plus length in feet and quantity: CL1 - 60 feet, 18 each; CL1 - 80 feet, 2 each; CL2 - 75 feet, 54 each; CL2 - 80 feet, 3 each; CL2 - 85 feet, 52 each; CL2 - 95 feet, 50 each; CL2 - 100 feet, 20 each; and CL2 -115 feet, 20 each. Specifications: Pole, line, wood, Ansi spec 05.L group D, 8,000 PSI fiber stress, Douglas Fir or Southern Yellow Pine (species: Lob Lolly, Longleaf, Shortleaf or Slash), other pine species must be guaranteed to meet the 8,000 PSI fiber stress

and equal decay resistance, full length creosote treated per awpa spec. P1-54, using the awpa C4-54 empty cell pressure process, 8 - 10 lbs. minimum preservative retention per cu. ft., not drilled without gains, slant roofed, brand mark at 15 ft., from pole butt. FOB Dock price of each pole, C&F Damman, Saudi Arabia prices of each pole, wt. plus cube of each pole, best delivery date, validity for 90 days, and confirmation to specs. Contact: R. C. Mayall, Mayline E.D. Ltd., 53-57 Park Street, Birmingham, England. Telex: 336603 MAYALL 6.

1011 Chicken powder (Netherlands). Dutch importer looking for U.S. suppliers of chicken powder (spray dried chicken). Product is used in flavors for sours, etc. The firm can be contacted by airmail through the Agricultural Counselor, American Embassy, APO New York 09159.

1012 Pigs feet (Panama). Wants pig's feet, fore and hind, on reorder basis, exclusive purchasing arrangements, 30 or 50 to 60 lb. units, under importer's label, in Spanish. Quote: CIF, Panama R.P. Bank ref: Chase Manhattan Bank Panama, Rep. of PMA. Contact: Alexander D. Psychoyos, Tagaropulos, S.A., Box 6-4000, El Dorado, Panama, Rep. of Panama. Telex: 3282068 AND 3480042. Cable: TONIO, PANAMA. Phone: 23-9920.

1013 Space foods (Japan). Wants about U.S. 10,000 dollars worth of space foods for astronauts. This would be a trial shipment. Specific information to include brochures and a complete ingredient statement required. Appropriate method for export by surface shipment. Immediate delivery. Quote: CIF. Bank ref: The Bank of Tokyo and Mitsubishi Bank. Contact: Mac T. Mizoguchi, Vice President, Sanyei Corporation, No. 4-1-2, Kotobuki, Taito-Ku, Tokyo 111, Japan. Telex: 265-5377 TKSAN J. Phone: (03) 843-3111.

1014-1015 Potatoes, eggs (Venezuela). Wants (A) Table potatoes, 6/8,000 mt. each order, Bintje (Holland type) round - white - big, bags of 25 and 50 kgs., and large quantity refrigerated shell eggs, Grade A, brown shell, 55/60 grams, cases of 30 dozen. Wants quotations. Phyto and origin certificates required. Quote: CIF La Guaira (free out). Bank ref: Banco Del Caribe; Banco De Comercio. Contact: J. F. Ossa, Inversiones Los Andes C.A. "Inverlosa", Edificio Phelps, Av. Urdaneta, Veroes A Ibarras, Piso 5, Oficinas 503/4, Caracas, Venezuela. Telex: 22696 INVERLOS. Cable: INVERLOSA. Phone: 81-16-54/82-59-74.

1016-1017 Cottonseed, soybean or sunflower oil (Egypt). Primed bleached summer yellow (PBSY) cottonseed oil and or crude sunflower oil, 10,000 mt. and fully refined cottonseed oil or soyoil or sunflower oil, 4,000 mt. Refined oil in new steel barrel container type 20118 and 118118. Delivery oil in bulk in May, June and July, fully refined oil in June and July. Quote: C&F Alexandria for bulk oil and C&F Alexandria or Port Said for fully refined oil. Bank ref: Egypt Credit Suez Bank. Contact: Talaat Hussein, East for Investment and Trading, 4, El Diwan Street, Garden City, P.O. Box 252, Cairo, Egypt. Telex: 93732 TALAT-UN. Phone: 20340/22503.

1018 Broilers (Iraq). Requests offers from U.S. poultry exporters for 35,000 tons frozen poultry. This request is pursuant to a tender which will be issued sometime in July 81. Wt. 900-1,200 grams, cleaned, without heads and legs, with giblet, neck and liver; 10-14 per box. Net weight not exceeding 16 kilos, gross and net weight plus number of chickens marked on

box. Must have certificate of quality and quantity, official vet certificate, Islamic slaughter certificate. Quote: C&F Kuwait, Damman or Aqaba. Contact: The State Establishment for Agricultural Products, Tahrir Square South Gate, Baghdad, Iraq, P.O. Box 5947, Cable Agromark. Telex: 2645 AGROMARK IK.

1019-1021 Horsemeat, rabbit meat, veal, offals, meat by-products (Netherlands). Wants half or whole container loads of above products. Standard export packaging. Monthly deliveries. Quote: FOB and CIF. Contact: Simon Samson, Euram B.V., P.O. Box 641, 7800 Ap Emmen, Netherlands. Cable: SAMCORP COR. Phone: IN U.S.: (707) 523-1840.

1022 Canned fruit juices, vegetables, meats, confectionary (England). Wishes to buy (A) Canned fruit juices; (B) Sweets - chocolates, chewing gum, etc.; (C) Canned vegetables; (D) Canned meats - corn beef, sausages, cold cuts. Twenty foot containers, mixed loads acceptable. Medium-high quality. Arabic labels if available, also production and expiration date on label. Quote: C&F Dubai, C&F Jidda, and/or FOB U.S. port. U.S. subsidiary is Fuba Overseas (USA) Ltd., Suite 505, 545 Fifth Avenue, New York, New York 10017. Bank ref: National Westminster Bank. Contact: Bassem F. Bajjali, Fuba Overseas Ltd., 52 Red Lion Street, London WC1, England. Telex: 24979 FUBA 6. Phone: 01 242-9397.

1023-1024 Wheat, wheat flour (Austria). Wants 20,000 mt. per month of wheat, Grade "A", bulk shipments, and 20,000 mt. per month of wheat flour, Grade "A", one kilo packages, labeling English, Arabic and German. Quote: C&F Alexandria, Egypt. Also C&F Hamburg for wheat flour. Bank ref: Creditanstalt-Bankverein; Oesterreichische Laenderbank; both A-1010 Wien, Austria. Contact: Ibrahim Abou-Beh, Inter-Trading, Grudsteingasse 17/11/2, A-1160 Wien, Austria. Telex: 135212 SAHER A. Phone: 0222/429 127.

1025-1026 Dried milk (Austria). Wants nonfat dry milk and dried whole milk, 500 - 1,000 mt. per month, nonfat one percent, whole 26 percent fat. Five and 25 kilogram packages, and different kinds of cheese, min. 200 mt., max. 2,000 mt., Grade A. Labeling in English and Arabic. Quote: C&F Alexandria, Egypt. Also CIF Jeddah for cheese. Bank ref: Creditanstalt-Bankverein; Oesterreichische Laenderbank; both A-1010 Wine, Austria. Contact: Ibrahim Abou-Beh, Inter-Trading, Grundsteingasse 17/11/2, A-1160 Wien, Austria. Telex: 135212 SAHER A. Phone: 0222/429 127.

1027 Broilers (Italy). Frozen whole broilers, ready to cook. 5,000 metric tons per month, USDA Grade A, 800-1,400 grams. No more than 13 weeks age. Packaging: Cello bags, individually wrapped, 10-16 birds for each carton. Slaughtering, according to Islamic requirements. Quotations: FOB or CIF African countries and Middle East. Bank ref: Banco Di Poma, Agenzia Di Salerno, Banca Nazionale Del Lavoro, Agenzia Di Salerno. Contact: Vittorio Passeggio (Sales Manager), Pezzullo Molini, Pastifici, Mangimifici S.P.A., Strada Statale 19, 84025 Eboli (Salerno), Italy. Telex: 770089 EXPORT DEPARTMENT. Cable: PEZZULLO EBOLI. Phone: 0838/33251.

1028 Potato flour (Malaysia). 10-15 mt. per month, 100 percent potato, in bags, prompt delivery. Quote: CIF Port Klang. Bank ref: Bank Bumiputra, Kuala Lumpur. Contact: Abdul Manap Sulaiman, Bahan-Bahan (Import) Maluri Sdn. Ghd., 89 Jalan Cheras, Batu 3, Kuala Lumpur, Malaysia. Phone: (03) 488-117, (03) 619-116.

1029 Tallow (Syria). Requires offers for 150 tons of tallow for soap industry; saponifiable material 99 percent, iodine index 48-63, saponification index 200-220, melting point 39-40, titre value 40-48, color FAC 1. A 5 percent bid bond is required with offer, to be substituted by a 10 percent performance bond upon purchase confirmation. Offers in two envelopes, one containing bid bond, etc., and the other the quotations. Offer deadline is June 16, 1981. Contact: The Arab Company for Oil and Soap Industry, P.O. Box 2498 Damascus, Syria.

1030 Dried milk (Syria). Retender for 1,000 mt. full fat powdered milk made by injection method. Free from any antibiotics or preservatives. Fat content 26 percent min., moisture 3 percent max., lactose 36.8 percent min., ash 6 percent max. Should have been manufactured within 3 months of date of shipping. Offers FOB and C&F liner terms landed Lattakia or Tartous ports. Offer deadline is May 9. Full details from address below. Contact: The General Organization for Food Industries (GOFI), P.O. Box 105, Damascus, Syria. Telex: 19 154 SY.

1031 Beans (Jordan). Wants large quantity of white Haricot beans. Replies should be by telex. Contact: Antonie Damiani. Telex: 21886 PETOUR JO, AMMAN.

1032 Rice (England). Wants 50,000 mt., U.S. No. 2, four percent broken, long grain parboiled, 50 kilo bags. Delivery mid-June, 81. Quote: CIF Free Out Lagos, Nigeria. Bank ref: Lloyds Bank, St. Helier, Jersey, Channel Islands. Contact: Dr. A. C. Ikpoh, Bryseld Ltd, 183 Dudden Hill La, Neasden, London, NW10, England. Telex: 291870 BRYSEL. Phone: 01-452-9482.

1033-1034 Peaches, peanuts (Colombia). Halved and sliced peaches for repacking, approximately 50 tons/year, good commercial quality, in drums with appropriate preservation liquid. This is a trial for company to repack peaches. Phytosanitary certificate stating also apt for human consumption. Also 25 tons/year peanuts, Runner Virginia or Spanish, raw and roasted, salted of blanched and skin on. Quote: FOB Sea Port. Bank ref: Banco Industrial Colombiano-Sucursal Junin. Contact: John Jairo Restrepo, Productos Frugal Ltda., Apartado 1741- Medellin, Antioquia, Colombia. Cable: FRUGAL. Phone: (94) 778152 OR 771837.

1035-1036 Prunes, cherries (Colombia). Prunes, 50 tons year, 50/60 units/kg., 20-25 lb. boxes, and cherries, processed or unprocessed Maraschino, 50 tons year, Maraschino 20-22 mm., 55 gallon polylined drums or preserved SO2. Shipments 25 tons each. Also 30 tons year green olives, 180/200 units/kg. and 20 tons capers, 10-11 mm. Phytosanitary certificate for prunes and cherries and official certificates for all of above stating "Apt for Human Consumption". Quote: FOB at Sea Port. Bank ref: Banco Industrial Colombiano - Sucursal Junin. Contact: John Jairo Restrepo, Productos Frugal Ltda., Apartado 1741, Medellin, Antioquia, Colombia. Cable: FRUGAL. Phone: (94) 778152 OR 771837.

1037 Green peas, mustard, pectin (Colombia). Green whole peas, 180 tons/year, Alaska No. 1, 100 pound bags for export, shipments throughout the year, phytosanitary certificate. Also quotes for 6 tons/year powdered mustard and 1/2 ton year pectin. Packaging to protect against humid conditions and certificates to prove edible quality. Quotes for above:

FOB Sea Port. Bank ref: Banco Industrial Colombiano - Sucursal Junin, Banco de Colombia Sucursal Sector Grancolombiano. Contact: John J. Restrepo, Gerente, Productos Frugal, Ltda., Apartado 1741, Medellin, Antioquia, Colombia. Cable: FRUGAL. Phone: (94) 778152 OR 771837.

1038 Peanuts (Colombia). Recognizes U.S. shortage but would like 360 - 400 tons/year when available. Runner type U.S. $ 1 for candy manufacturing. Polylined paper bags of 100 pounds each. 100 tons to begin and 100 ton shipments every 3 months. Official phytosanitary certificate and certification on "Apt for Human Consumption". Quote: FOB Shipping Port. Bank ref: Banco Commercial Antioqueno- Oficina Principal. Contact: Javier Jaramillo, Departamento Comercial, Co. Nacional De Chocolates S.A., Calle 53 No. 49-30, Piso 3, Apartado 717, Medellin, Antioquia, Colombia. Telex: 06-760. Cable: CHOCOLATES. Phone: (94) 312-999 - 419134.

1039 Pork (Chile). Rolled leg of pork, boneless, skinned. Quantity to be determined based on economical lot size, tentative 10 tons per month consumption. U.S. No. 1 quality. Packaging: Suitable for export, frozen, via ocean freight. Quote: CIF Valparaiso, Chile. Bank ref: Banco De Concepcion, Huerfanos 1072; Banco De Chile, Ahumada 251; Santiago, Chile. Contact: Marcelo Jeanneret, Industrializadora De Agro Ltda., Los Carrera 444, Melipilla, Chile. Telex: 40742 AARIZ CL. Phone: 23169 MELIPILLA, CHILE.

1040 Dried fruits, vegetables, meats, poultry (Canada). Packaging: Bulk packaged for industrial use (soup mixes). Bank ref: Upon request. Contact: Andrew Sealy, A & S International Trading Enterprises, P.O. Box 921, Station B, Willowdale, Ontario, M2K 2T6, Canada. Cable: ASINPTRENT. Phone: (416) 299-0307.

1041 Milk powder (Venezuela). Milk powder, whole, 26 percent fat, lots of 500/1,000/2,000 mt. Bags of 100 lbs. or 50 kgs., boxes containing 6 cans of 2 kgs. Brand and origin certificate required. Quote: CIF La Guaira for small lots; C&F La Guaira for big lots freeout. Bank ref: Banco Del Caribe, Banco de Comercio. Contact: J. F. Ossa, General Manager, Inversiones Los Andes C.A. (Inverlosa), Edificio Phelps, Av. Urdaneta, Veroes A Ibarra, Piso 5, Ofic 503/4, Caracas, Venezuela. Telex: 22696 INVERLOS. Cable: "INVERLOSA". Phone: 81-16-54/82-59-74.

0721 Seafoods (Italy). Interested in frozen fish, shell fin, mullet. Quantity: To be determined according to the market demand. First quality. Delivery: According to fishing period. Wants to be agent in Italy of U.S. fishery. Bank ref: Banco Di Santo Spirito, Agenzia No. 42 Rome. Contact: Federica Alvigini, Supernova Import Export, Viale Gorgia Di Leontini 3, 00L24 Casalpalocco, Italy. Telex: 613641 SUNOVA. Cable: SUPERNOVA SURGELATI. Phone: 06/6093257 - 06/6090786.

0929 Rice (Belgium). U.S. long grain rice, 300,000 tons for one year, 50 to 100,000 tons on first delivery, No. 2 - maximum 4 percent broken, polyprophaline bags of 50 kilos each. Seller would pay bid bond of one percent. Quote: CIF, Bandar Abbas, Iran in U.S. dollars per ton. Contact: John Wallyn, Champelstraat 7, 1900 Overijse, Belgium. Telex: 635 03 MADUCO. Phone: 687-5943.

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Foreign Trade Developments

Product displays in Nigeria and Ivory Coast. You are invited to join a Foreign Agricultural Service (FAS) sponsored Product Display in Lagos, Nigeria September 23-25. Following this, a Sales Team visit is planned for Abidjan, Ivory Coast, September 28 & 29 to further promote your products. Exports of U.S. food and agricultural products to Nigeria in 1979 was $211.6 million. U.S. food and agricultural exports to the Ivory Coast in 1979 were $22.0 million.

A survey conducted by our Agricultural Counselor in Nigeria has identified the following items as products offering sales opportunity: Canned meats, canned vegetables, frozen poultry, consumer packs of vegetable oils, snack foods, corn starch, starch, yeast, malt extracts, sugar based products,dextrose, glucose, and honey, wine, beer, popcorn, rice - (packages under 50 kgs. banned), peanut butter, sugar, spices, mayonnaise, soups (dry and dehydrated), pancake and cake mixes, dog and cat food, breakfast cereals, fruit juice concentrate, molasses (not flavored or colored), dried milk and cream, and textured soybean protein.A survey conducted by our Agricultural Attache in Ivory Coast has identified the following items as products offering sales opportunity: Honey, canned fruit, canned soft drinks, tea, biscuits, processed cheese, spices, candies and chocolate, light beer (canned), popcorn, fruit juice, dried fruits, coffee, crackers, pickles, hot sauces for barbecue, chewing gum and wine.

Fees involved are $200 for the Nigeria Product Display and an additional fee of $100 for the sales team members who participate in the Nigerian show. Those wishing to participate in the sales team only will be charged a fee of $200. In addition there is a shipping fee of $15 per case. The Foreign Agricultural Service (FAS) is accepting participation agreements until July 10, 1981, on a first-come, first-serve basis.

FAS services to exhibitors include an exhibit stand, VIP reception, trade lounge, publicity, bilingual attendants to handle inquiries at exhibit stands, trade contacts and background information on the markets.

Those wishing to obtain additional information about the Product Display and sales team to the Ivory Coast should contact Levi Turner, Export Trade Services Division, Room 4945-South Building, Foreign Agricultural Service, U.S. Department of Agriculture, Washington, D.C. 20250. Phone: (202) 447-7787.

European Community beef import applications. The second quarter EEC U.S. high quality beef import applications are as follows (in metric tons): West Germany - 254, United Kingdom - 231, Denmark - 50, Netherlands - 30, France - 27, and Luxemburg - 10 for a total of 602 metric tons. This brings the total to 1,015 metric tons in the first half of 1981.